From VAR to SEP Managed Service Provider



# Extend your services with:

- Backup as a Service
- Disaster Recovery as a Service
- **J** Disaster Recovery on Demand
- Site Replication
- Cloud Backup
- Emergency data center

### 10 reasons to become an SEP MSP:

- Long-term customer relationship
- Predictable, continuous income
- Flexible monthly MSP licence models
- Ready to go thanks to on-site support with basic installation
- Cloud and on-premise solutions, from SME to large enterprise environments
- Most extensive Cloud Hypervisor support
- Consistent backup and recovery of all databases and applications
- Protects a full range of Windows, Linux, Unix and MAC-based systems
- Process automation via command line interface and/or Rest API
- 24x7 manufacturer support

**Teamwork** means success www.sepsoftware.com



As an MSP you provide your customers with data backup concepts as a service and you are responsible for full operation of the data backup landscape. It doesn't matter whether your services are provided onsite on your customers' premises or whether your customers' data is transferred to your own data centre.

The SEP MSP licence enables you to do the job at the very highest level possible. You can choose from two licence models, allowing you to design the best backup environment around your customers needs.

### Both licence models include: (extract)

- 25 SEP sesam Backup Servers for secure, physical separation of customer environments
- 125 parallel backup streams
- An unlimited number of Remote Device Servers as DataCollectors and DataCenters
- Unlimited StoragePool and Si3 Deduplication licences
- An unlimited number of Bare Metal Recovery licences for Windows and Linux

# **Benefits for your customers:**

- Predictable monthly costs
- Savings on hardware and software
- Reduced administration costs
- Flexible expansion without size limitation
- Conversion, setup and administration taken care of by SEP MSP
- Get always the latest backup technology
- Costs can be claimed directly as operational expenses
- Professional daily monitoring
- Additional stability through the cloud
- Disaster Management taken care of by MSP
- SLAs as per customer requirements

#### Contact:

For queries relating to the SEP MSP program, please do not hesitate to contact us at any time:

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